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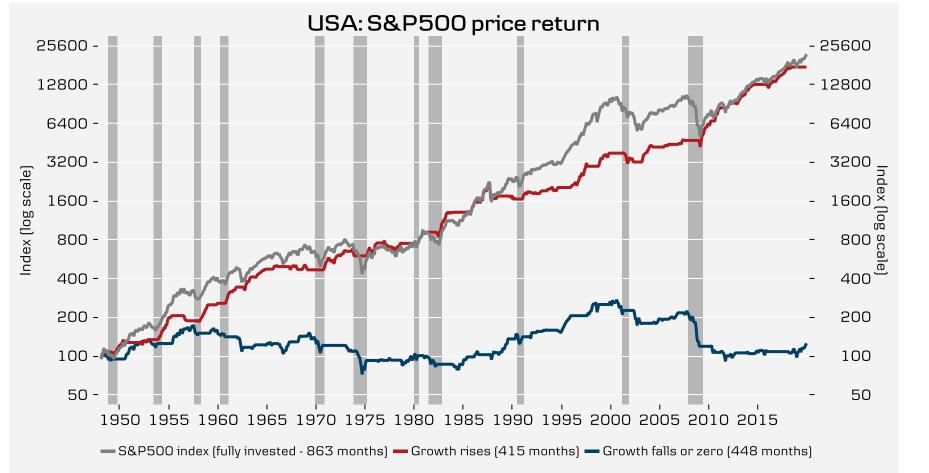


## Danske Formuesforvaltning Proces, events & Outlook

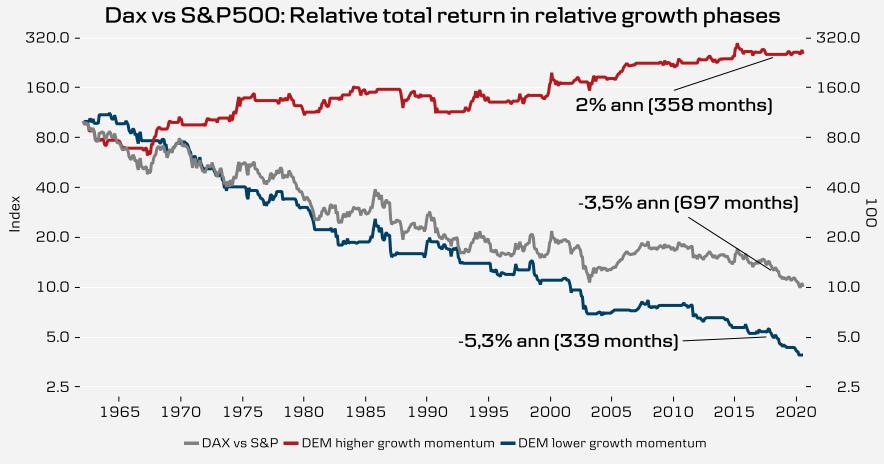
Danske Bank Asset Management, Solutions Macro & TAA Bo Bejstrup Christensen (Chief Portfolio Manager) September 1<sup>st</sup> 2020

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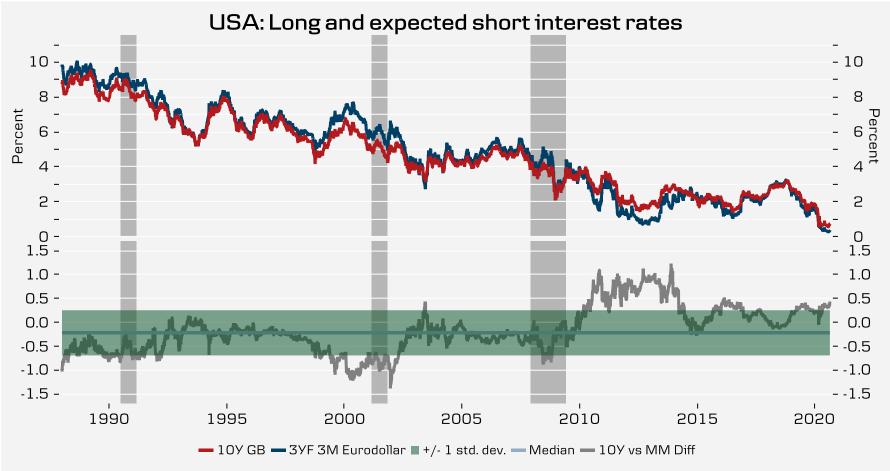
## Why we are "top down macro" investors. We earn the equity risk premium when *growth rises*.



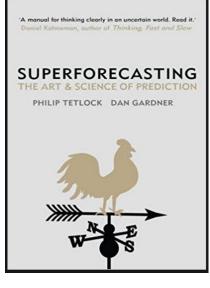
## The focus on *(relative)* growth *momentum* also applies to *(relative)* equity returns. Finally...



...get the short term central bank view right and we get (most) of the long end of the curve right.



## The foundation of our TAA philosophy & proces



- A "manual" for a scientific/evidence based approach to "forecasting"
- Based on 40+ years of empirical work evaluating actual forecasters
- "Normal" people forecasting basically anything you can think of
- Superforecasters...:
- ...are analytical, open-minded, structured, always ready (and able) to change view i.e....
- ...they are "System 2" thinkers as per Daniel Kahneman
- ....update and challenge their conclusions & forecasts *constantly*
- ...apply probabilistic thinking
- ..."Fermi-nize" the problem i.e. decompose the forecasting problem into parts
- ...start with an "outside view" (e.g. what can history/precedent tell us) as an anchor and...
- ...complement with an "inside view" (proprietary analysis & view)
- ...react accordingly at short notice
- ...improve their results when working together in "superforecaster teams"
- Key features of our current TAA process we...:
- ...update all key forecasts (growth, inflation, CB policy, etc) frequently (currently daily)
- ...update main asset class return forecasts (at 12M) frequently (currently daily)
- ...analyze & implement portfolio implications as needed (typically minor adjustments) based on Black-Litterman optimization and several judgmental adjustments.
- This is not "a model" this is a framework managed by people (every day)

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### TAA Investment Process From outlook to a TAA portfolio – step 1



# Case study: China. We use quantitative analysis to assess what growth is *right now*.



# We assess *current* growth against our view of long term *trend* growth and then we assess what factors can boost and/or...

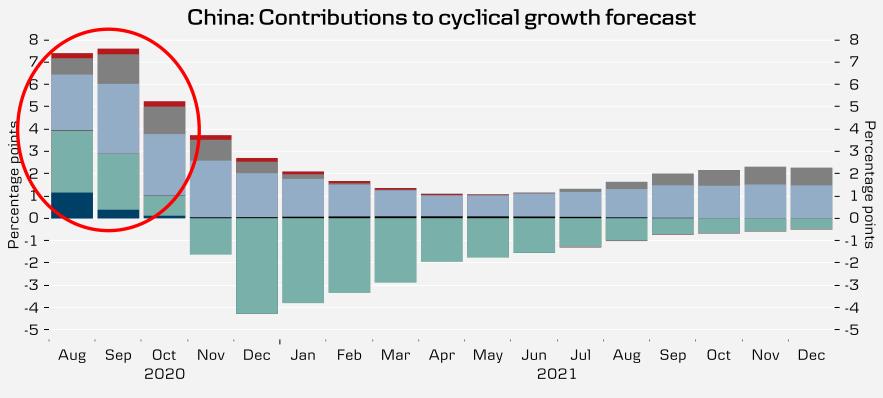


# ...reduce growth. The US/China trade was is an example of a "judgmental adjustments". During 2020 however...

Trade war scenarios, outlook for tariffs	and impact on China growth outlook			
Scenarios	Details	Probability	Tariffa B	Expected Tariffs
Agressive Escalation	(270+200+50)*25%	5%	130,00	6,50
Moderate Escalation	(200+50)*25%+270*15%	10%	103,00	10,30
Status Quo	(200+50)*25%+110*7.5%	64%	70,75	45,28
Moderate De-escalation	(200+50)*25%	12%	62,50	7,50
Vague Deal*	(250+187,5+125+62,5)/4*25%	8%	39,06	3,13
Peace/Complete Resolution	0	1%	0	-
Expected outcome		100%		72,71
Import Elasticity				-2,13
Import Share				30%
FX Impact				-0,10%
The Partial effect on GDP				-0,45%
GS General equilibirum				-0.11%
Average of the two				-0,28%
*Describes the scenario in which USD 62	2.5bn of goods is removed from the tariff list every	3 months over the co	ming 12 months	

\*Describes the scenario in which USD 62,5bn of goods is removed from the tariff list every 3 months over the coming 12 months

## ...something else has dominated entirely. Basically...

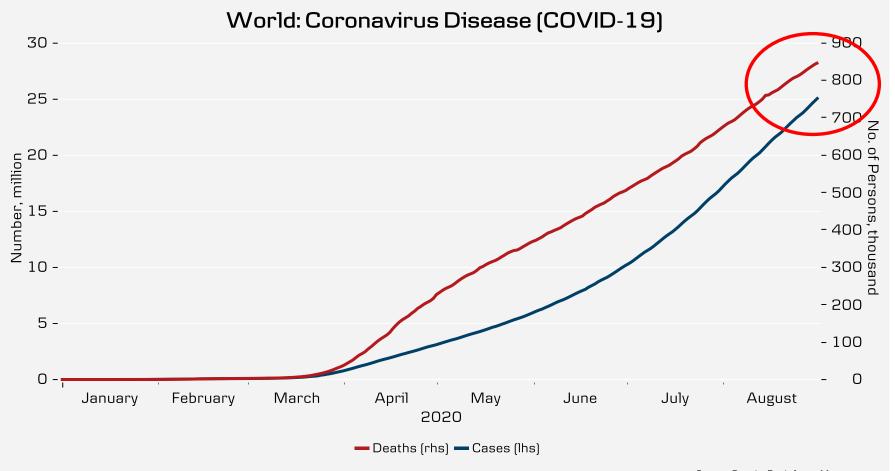


Contribution from US-China Trade War Contribution from consumer surveys Contribution from coronavirus outbreak

- Contribution from fiscal policy
- Contribution from FCI
- Contribution from banker surveys
- Contribution from foreign growth
- Contribution from Markit PMI
- Contribution from CFLP PMI

Contribution from current cyclical growth

# ...we had to throw everything out the window and start from scratch. True to "Superforecasting style", we...



Economic outlook: COVID-19

# ...start(ed) with an outside view: Possible COVID-19 pandemic scenarios and associated effects on DM GDP. We...

### Estimated economic effects of historical pandemics:

	Years	Total deaths (% of world population)	Total deaths (millions, scaled by today's population)	Growth impact (first year)
Hong Kong flu	1968-1969	0,021%	1,668	-0,70%
Asian flu	1957-1958	0,218%	16,916	-2,00%
Spanish flu	1918	1,090%	84,698	-4,70%
SO4 US	-	0,074%	5,729	-2,00%
SO5 US	-	0,184%	14,299	-4,80%

Source: Burns, Andrew, Dominique Van der Mensbrugghe, and Hans Timmer. Evaluating the economic consequences of avian influenza. World Bank, 200

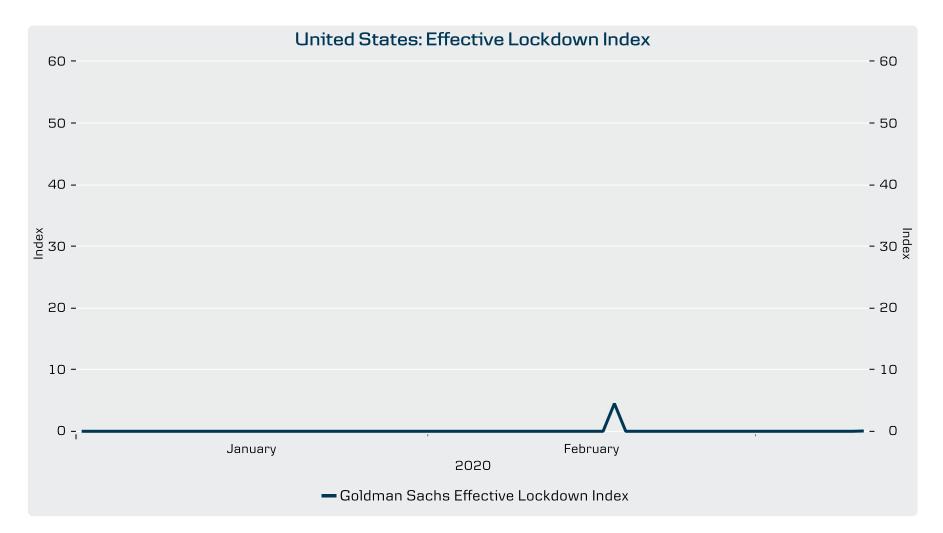
### Pandemic scenarios for COVID-2019:

	Fraction of world pop. infected	Infection-fatality rate	Total deaths (millions)	2020 grow h impact
Mild/mild	20%	0,28%	4,272	-1,89%
Mild/moderate	20%	0,53%	8,155	-2,95%
Mild/severe	20%	0,78%	12,039	-3,59%
Moderate/mild	40%	0,28%	8,544	-3,02%
Modrate/moderate	40%	0,53%	16,311	-4,32%
Modrate/severe	40%	0,78%	24,078	-5,49%
Severe/mild	60%	0,28%	12,816	-3,72%
Severe/moderate	60%	0,53%	24,466	-5,55%
Severe/severe	60%	0,78%	36,117	-7,28%

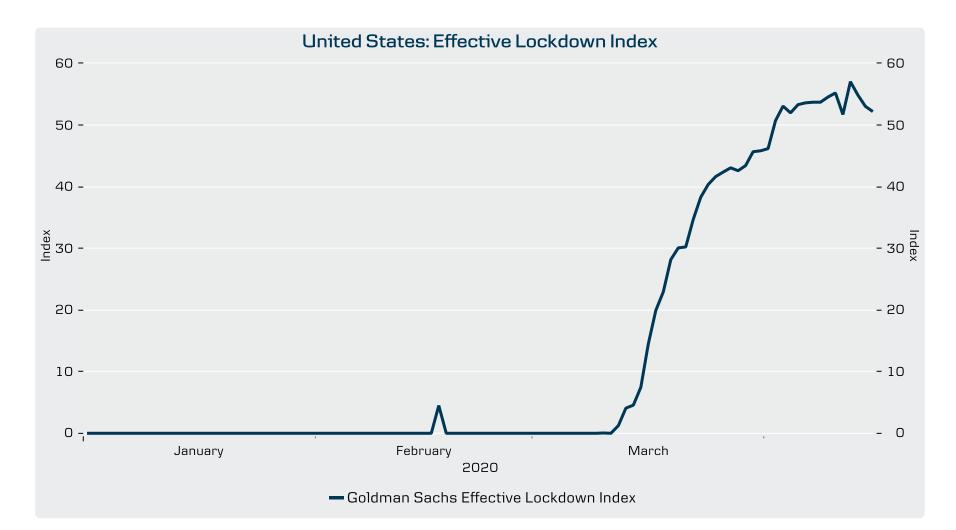
### ...had to complement that approach with an "inside View" as...



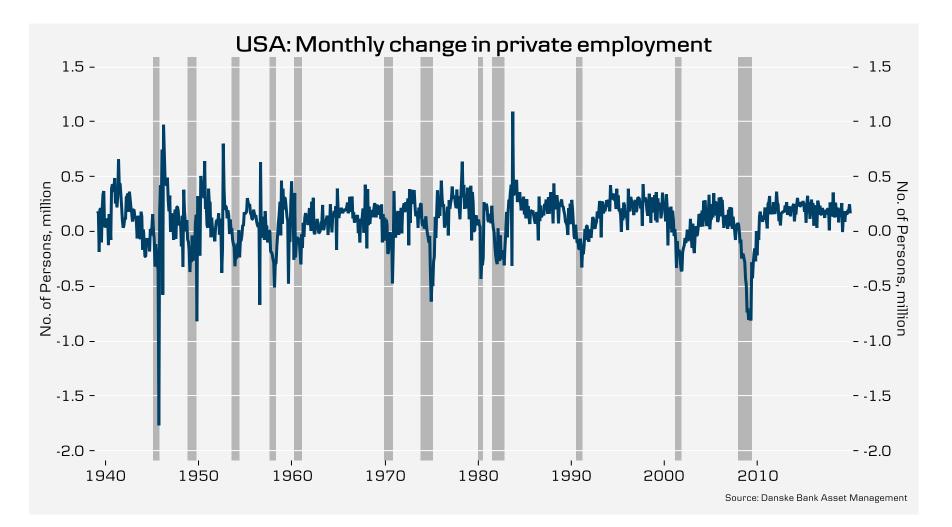
### ...the world...



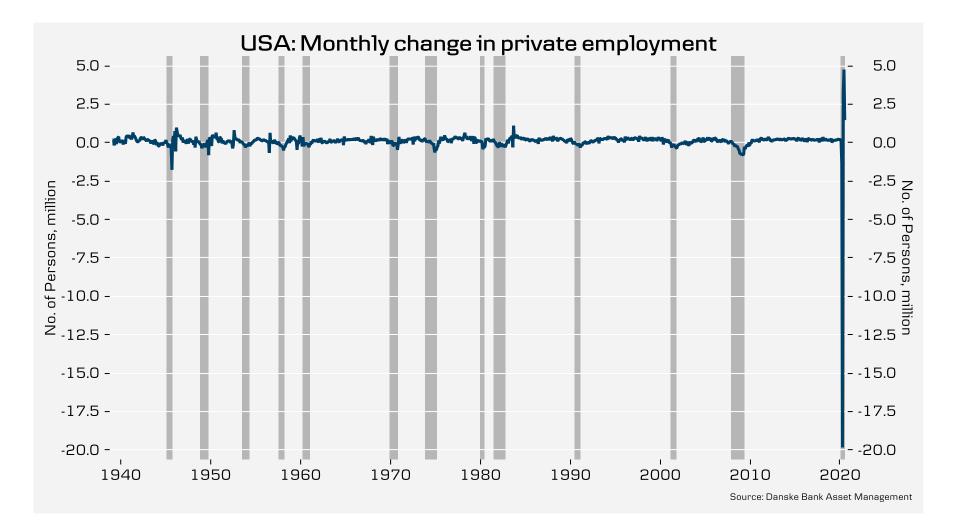
# ...decided on a "Hammer & Dance" strategy. Large parts of the global economy...



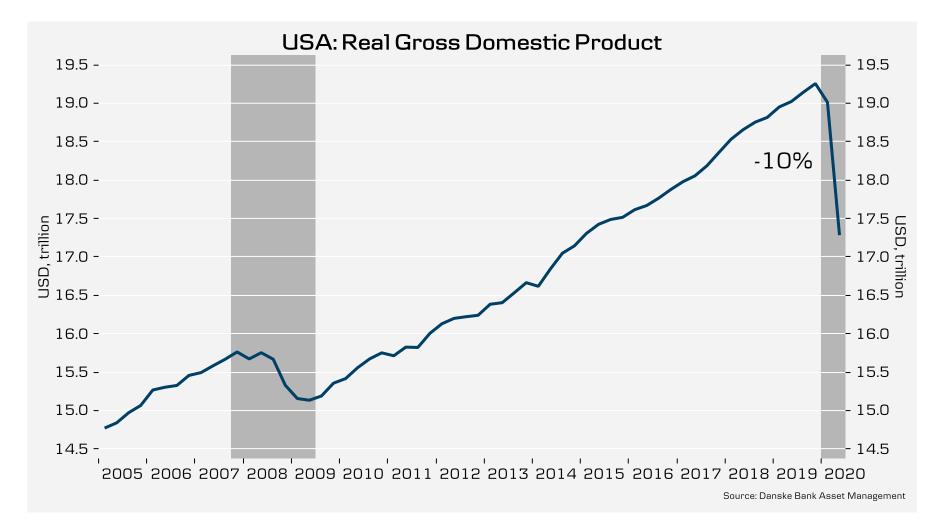
...were closed...



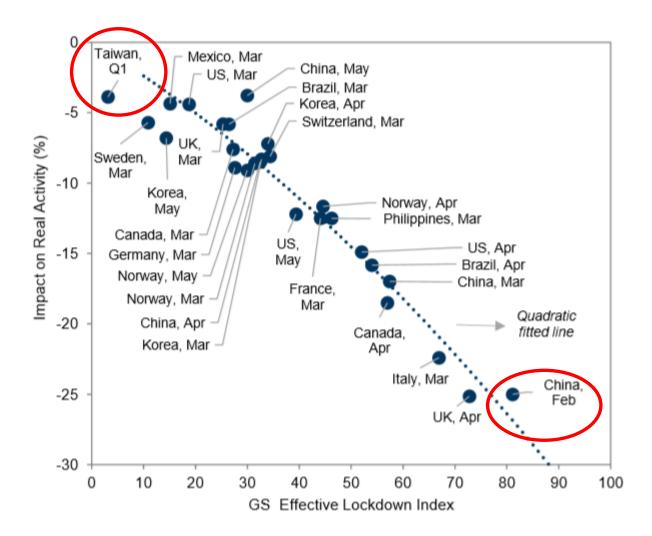
### ...down over night, causing the worst recession...



### ...the world has seen this side of WWII. What next?



# In some ways this recession is simple – the more authorities closed down, the harder the hit to economic activity. We thus...



### ...had to think about how the virus spreads and...



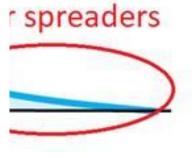
Graduate School of Social Sciences

Department of Anthropology
Department of Economics
Department of Political Science
Department of Psychology
Department of Sociology



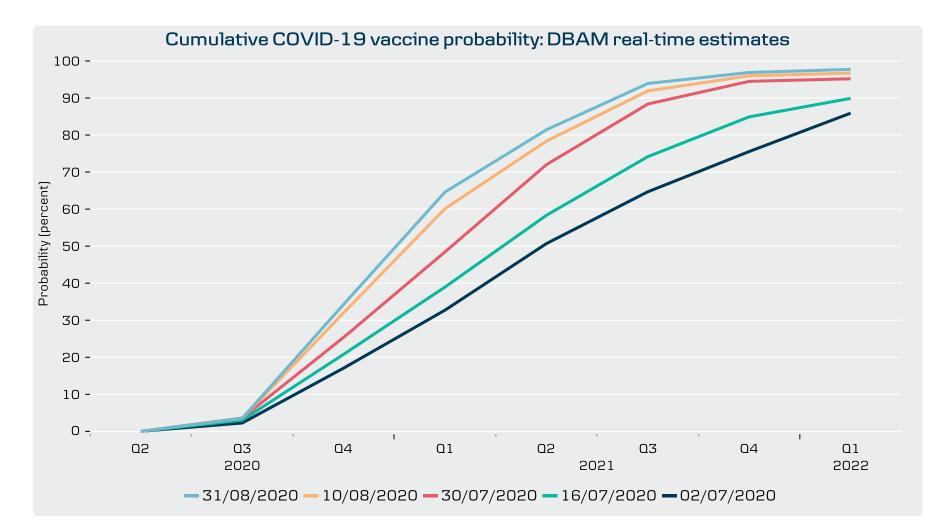
Mandatory mask wearing -

Yes or no?

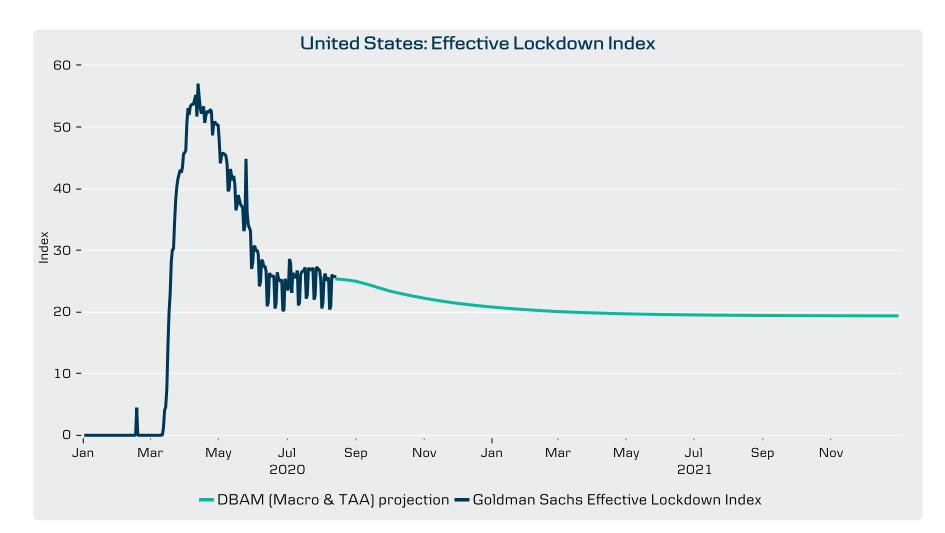


Face masks have become a symbol of the current pandemic in many countries around the globe. Wearing a mask is considered one of the most effective measures to curb the spread of the disease. Yet, it is voluntary to wear a mask in some countries, whereas others, such as Germany, have made it mandatory. In fact, it has been heatedly discussed whether mask wearing should be mandated.

# ...about how quickly a vaccine will be available. Given these (and other) inputs...

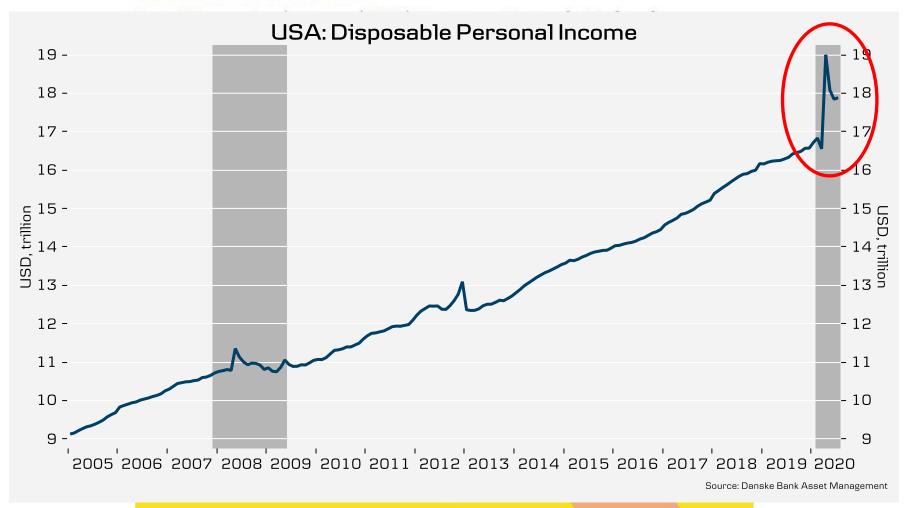


## ...we map out an *expected* path of lockdowns. Combining our projections with...



## ...our assessment of the policy response we arrive at projections for economic...

COVID-19, GENERAL INFORMATION, PAYROLL



Economic outlook: COVID-19

# ...activity: Inside-view approach: Combining economic estimates using different approahes (US example continued)

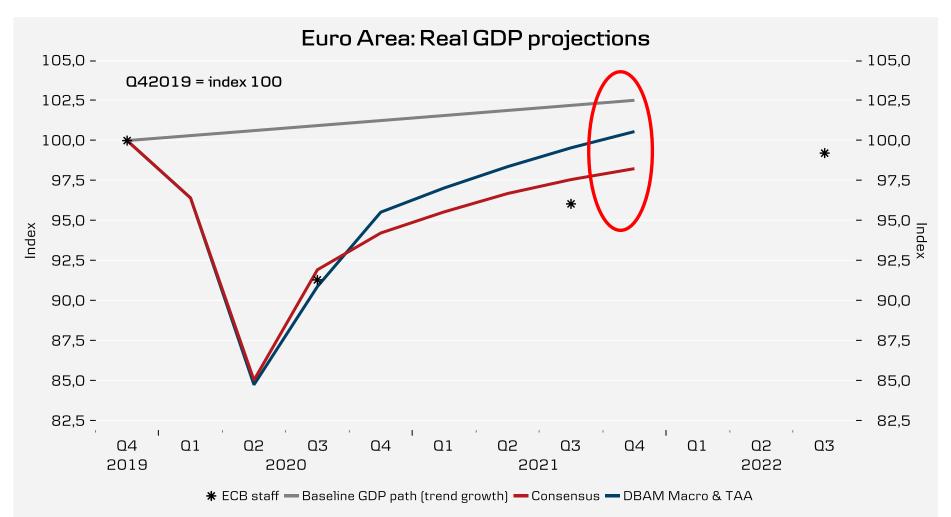
### Final 2021Q2/2019Q4 estimates

	202102/201904 growt	n <i>i</i> mpact
"Outside view"		-1,59%
"Inside view"		-0,08%
Sell-sider forecasts		-4,84%
Weighted average		1,92%

### Final estimated activity path

	Final estimate (deviation from baseline)	Baseline	Total	Total change (ΩοΩ)
202001	-1,80%	0,54%	-1,26%	-1,26%
202002	-11,12%	1,09%	-10,15%	-9.00%
202003	-6,83%	1,64%	-5,31%	5,39%
202004	-4,08%	2,19%	-1,98%	3,51%
202101	-2,97%	2,61%	-0,44%	1,57%
202102	-1,99%	3,03%	0,98%	1,42%
202103	-1,15%	3,45%	2,26%	1,27%
202104	-0,52%	3,88%	3,34%	1,05%

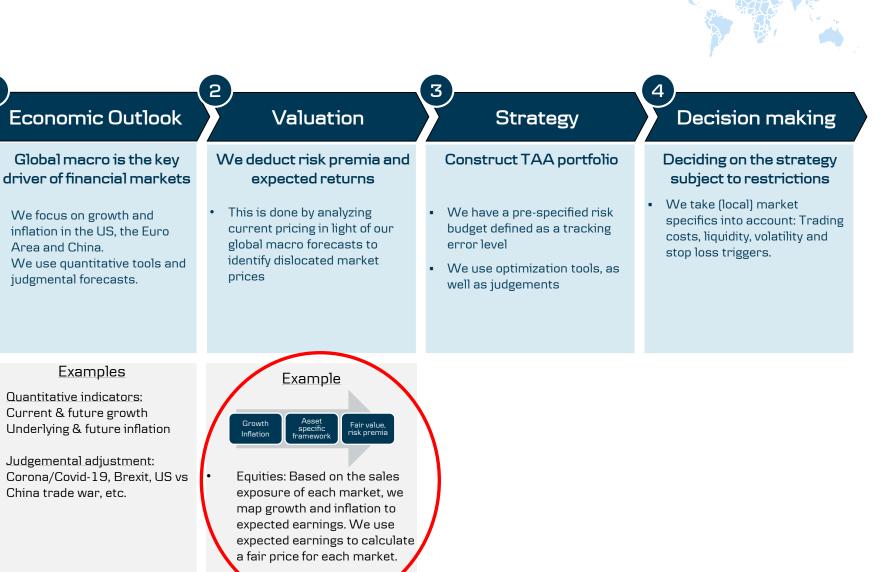
# We use the same approach for the Euro Area and end up with a relatively optimistic scenario for economic activity.



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### TAA Investment Process

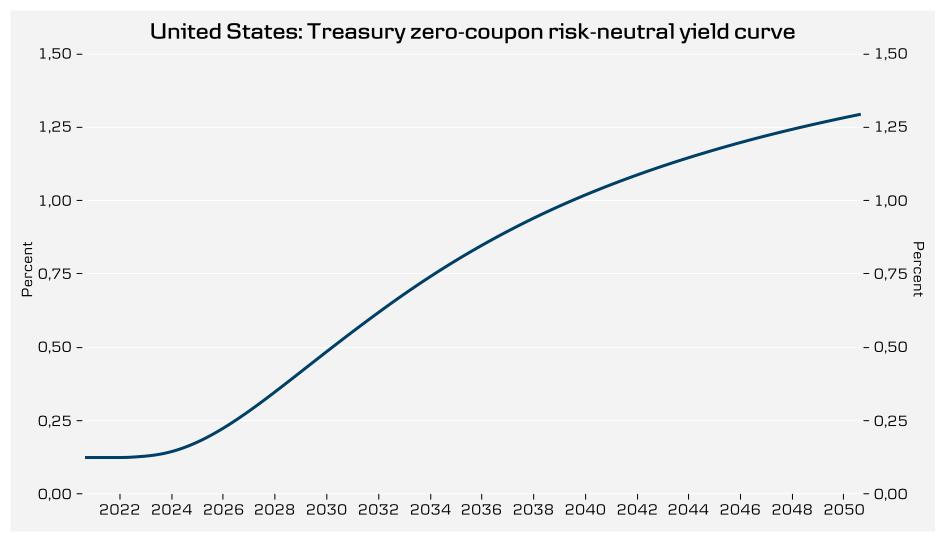
## From outlook to a TAA portfolio - step 2



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US monetary policy outlook

## Given our growth, inflation and central bank forecasts, we can now estimate the forward looking yield curve...





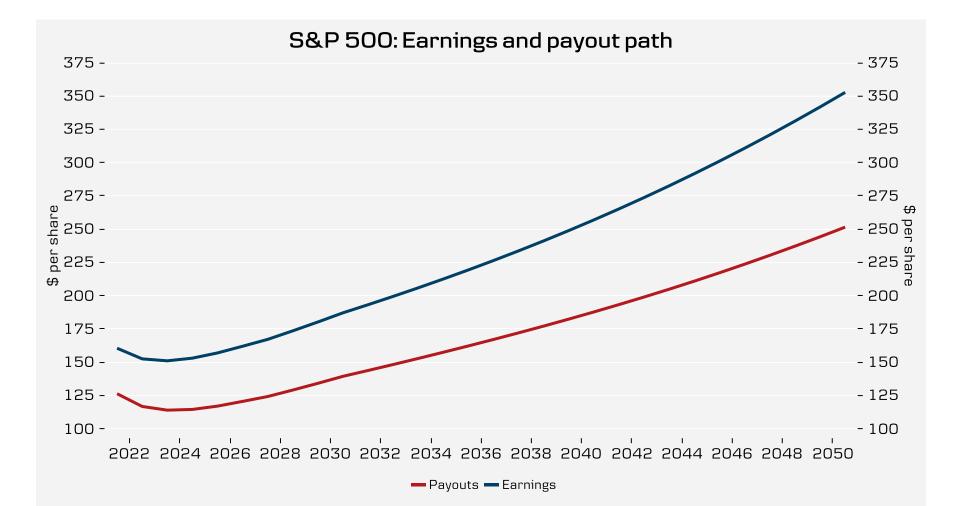
EA monetary policy outlook

### ...in the US & Europe. These...





# ...are used to discount the estimated future earnings stream of global large cap equities.



Expected equity returns

# All of this ultimately gives us 12 months ahead return estimates across all main asset classes: Equities as example below

Market	BBG Ticker	12M EPS Growth	Forward Earnings Yield	Payout Ratio	Payout Yield	Payout Roll	Impact From Inter Rate Changes	est Fundir Cost	ng Exces Carry
USA Large Cap	SPX Index	25,0%	4,6%	78,8%	3,6%	2,6%	-0,93%	0,1%	5,1%
EMU Large Cap	SX5EIndex	34,1%	3,5%	71,2%	2,5%	3,9%	-0,57%	-0,6%	6,5%
EM Large Cap	MXEF Index	24,0%	6,2%	48,3%	3,0%	4,0%	-1,00%	0,1%	5,8%
Market	BBG Ticker	Current Equit Risk Premium			es in ERP from Reversion	Cnange	es in ERP from Macro	O SHOCKS	tal Valuation ange
USA Large Cap	SPX Index	4,4%	4,1%		2,0%	3,44%	6,22%	1,86%	7,5%
EMU Large Cap	SX5E Index	6,0%	5,3%		3,0%	2,03%	6 0,45%	1,51%	7,0%
EM Large Cap	MXEF Index	5,0%	4,8%		1,6%	3,46%	% 0,31%	2,57%	7,9%
Market	BBG Ticker	Current Pricel Level	Excess Carry	Valuati Change	– Evres	ss Return	Unconditional S Volatility	Sharpe Ratio	
USA Large Cap	SPX Index	3484,55	5,1%	7,5%	12	2,69%	16,0%	79,3%	
EMU Large Cap	SX5EIndex	3331,04	6,5%	7,0%	13	3,50%	20,0%	67,5%	
	MXEF Index	1117,22	5,8%	7,9%	1.	3,74%	20,4%	67.3%	

Note: undated example

Note: We have estimates for Equities, Rates, US & EU duration & FX.

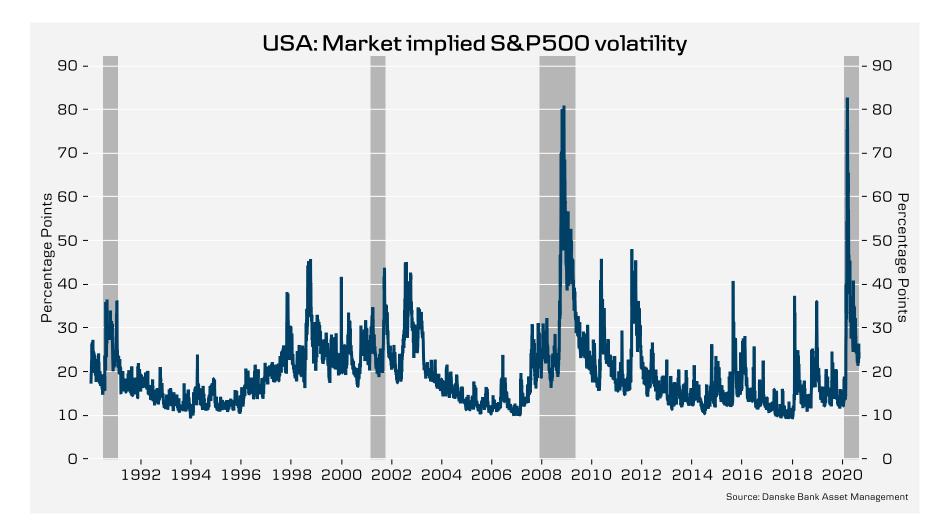
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#### TAA Investment Process

### From outlook to a TAA portfolio - step 3



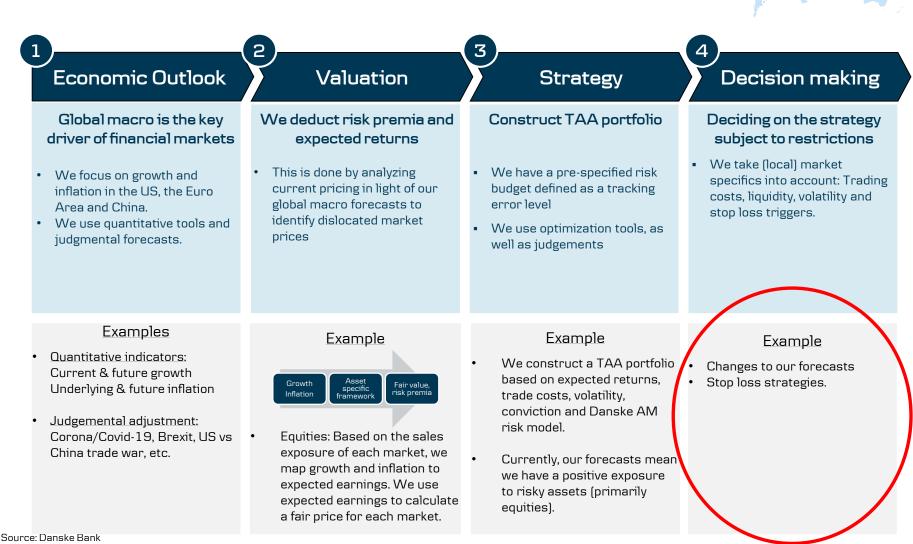
# Some times "uncertainty" is higher than normal - this autimatically impacts how much risk we are willing to take.



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#### TAA Investment Process

### From outlook to a TAA portfolio - step 4



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## In conclusion

- <u>Summing it all up:</u>
- The TAA proces is:
  - Structured
  - Qualitative & quantitative
  - Updated and reassesed constantly
- The outlook:
  - We are optimistic about the global growth outlook
  - We are *more* optimistic than consensus
  - We expect US & Euro Area interest to stay low for a very long time
  - Overall we expect risk assets to perform well especially...
  - <u>...equities.</u>
  - What "event" comes next?

## What does the future hold? The key will be Congress but Covid-19 will dominate this for now.



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